

## **METALCRAFT's QUOTE GENERATOR**

The Metalcraft Quote Generator was designed with RTS's in mind. It is a fast and accurate way for RTS's to generate quote paperwork anytime day or night, all you need is an Internet connection and your login information. You could enter and print quotes for a seat & back, with a headrest, lateral thoracic pads, hip pads, and abduction wedge *and* answer all the questions required to convert the quote to an order *and* do all that in about 4 minutes; *and* that's without knowing a single part number! Oh, did I mention it's *FAST*!

### **SECURITY**

Personal login for each individual user.

Quotes cannot be changed by anyone once entered.

Additional information field in Dealer Quote form that can be edited until converted to an order.

While generating a quote, you can delete and/or reenter items as needed.

***Quotes are never converted to an order without a purchase order.***

### **FEATURES FOR ALL USERS**

***Generator User Interface (GUI):***

Custom designed three-section GUI keeps everything in one simple window.

Button selection menu on left, information in center, current quote list on right.

**(See Sample Photo On Next Page)**

Point and click the GUI buttons to find what you need.

Rollover GUI buttons will show you product reference photos.

Fast access to specific product information through the GUI.

You don't have to remember part numbers of seating & positioning items.

Additional part number search or complete product listing available in the GUI buttons menu.

Current quote item(s) list always showing *and* automatically updating in the GUI.

View/Print quote form links under the current quote list in the GUI.

Additional information field in Dealer Quote form that can be edited until converted to an order.

Add items and/or delete items up to the point you start a new quote or logout.

Convert quotes to orders online anytime day or night; just have your Purchase Order # ready.

***Generating Paperwork:***

Print retail quotes & dealer quotes **(See Sample Retail Quote On Next Page)**

View past quotes.

Reprint paperwork as needed.

Once quote has been entered, the item prices\* will not change on that quote.

***General Information:***

Additional information field in Dealer Quote form that can be edited until converted to an order.

Delete quotes that have not been converted.

Enter as many quotes as you like – delete what you don't want to keep.

Quotes that are NOT converted are kept on the system for at least 6 months.

Database is backed up.

### **PURCHASING AGENT FEATURES**

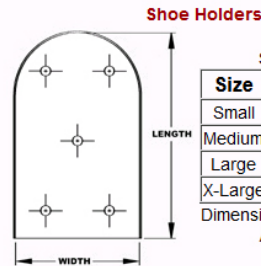
Print out quote paperwork generated by their RTS's .

Convert quotes generated by their RTS's.

\* Quoted prices are guaranteed for 90 days from the date the quote was generated.

# GUI SAMPLE PHOTO

**METALCRAFT**  
Industries, Inc.

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**Shoe Holders**

Size Chart

Size	Width	Length
Small	3 1/4"	5"
Medium	3 3/4"	6 1/4"
Large	4 3/4"	7 3/4"
X-Large	5"	9 3/4"

Dimensions Listed Above  
Are Inside

Choose from lists below to order item.

**Pair Choices**

Part#	Description
<a href="#">5485-10</a>	Shoe Holder, Velcro Straps, Small, Pair
<a href="#">5485-30</a>	Shoe Holder, Velcro Straps, Medium, Pair
<a href="#">5485-50</a>	Shoe Holder, Velcro Straps, Large, Pair
<a href="#">5485-60</a>	Shoe Holder, Velcro Straps, X-Large, Pair
<a href="#">5486-10</a>	Shoe Holder, Buckle Straps, Small, Pair
<a href="#">5486-30</a>	Shoe Holder, Buckle Straps, Medium, Pair

## Current Quote List

[Retail Quote](#) [Dealer Quote](#) [Profit Quotes](#)

Quantity	Part Number	Description
		<a href="#">Delete Item(s) Below</a>
1	5296	Medium Swingaway Contoured Pad Abduction Kit
1	9902-2-CPA	Extra Soft Pads, Pair, Upgrade
1	9904-10-CPA	Narrow/Fixed Bracket Substitution

[Delete Item\(s\) Below](#)

1	6100	Custom Plywood & Foam Seat
1	6110	Complete T-Nut Upgrade, Seat
1	6013-SEAT	Extra Top Foam Layer --->
1	6107	Contoured Seat
1	6109	Lateral Seat Build-Up
1	6101	Seat W/Notches

[Delete Item\(s\) Below](#)

1	6247	Large, Pair, Straight Hip Pad Kit
1	9910R-SHFS	Removable Hip Pad Bracket, Right

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## RETAIL QUOTE SAMPLE

[Print](#)
[Close Window](#)

METALCRAFT INDUSTRIES, INC  
399 N. Burr Oak Ave.  
Oregon, WI 53575  
Phone: 608-835-3232  
Fax: 608-835-3232

**To Convert To An Order**  
**See The Dealer Form**

RETAIL QUOTE  
Quote Number: W16162  
Quote Date: 03/26/2013

BILL TO Your Company Name Your Company Address Your Company City, ST 11111 USA		SHIP TO Your Company Name Your Company Address Your Company City, ST 11111 USA			
Account#: GUEST		P.O.#:	Tag:	Ship Via: Ground	
Qty	Part#	Description	Unit Price	Extended Price	Code
1	5296	Medium Swingaway Contoured Pad Abduction Kit	487.00	487.00	(E0957 X 2) & E1028
1	9902-2-CPA	Extra Soft Pads, Pair, Upgrade	60.00	60.00	K0108
1	9904-10-CPA	Narrow/Fixed Bracket Substitution	0.00	0.00	
1	6100	Custom Plywood & Foam Seat	418.00	418.00	E2609
1	6110	Complete T-Nut Upgrade, Seat	42.00	42.00	K0108
1	6013-SEAT	Extra Top Foam Layer ---->	35.00	35.00	K0108
1	6107	Contoured Seat	244.00	244.00	K0108
1	6109	Lateral Seat Build-Up	128.00	128.00	K0108
1	6101	Seat W/Notches	0.00	0.00	
1	6247	Large, Pair, Straight Hip Pad Kit	380.00	380.00	E0956 X 2
1	9910R-SHFS	Removable Hip Pad Bracket, Right	119.00	119.00	E1028
			Total Cost	1913.00	

Quoted prices are guaranteed for 90 days from the date the quote was generated.  
Total Cost DOES NOT Include Cost Of Shipping,  
Please Call Us For Shipping Information

[Print](#)
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# MANAGING YOUR ONLINE QUOTES

www.Metalcraft-Industries.com

To See Past Quotes  
Click This Button



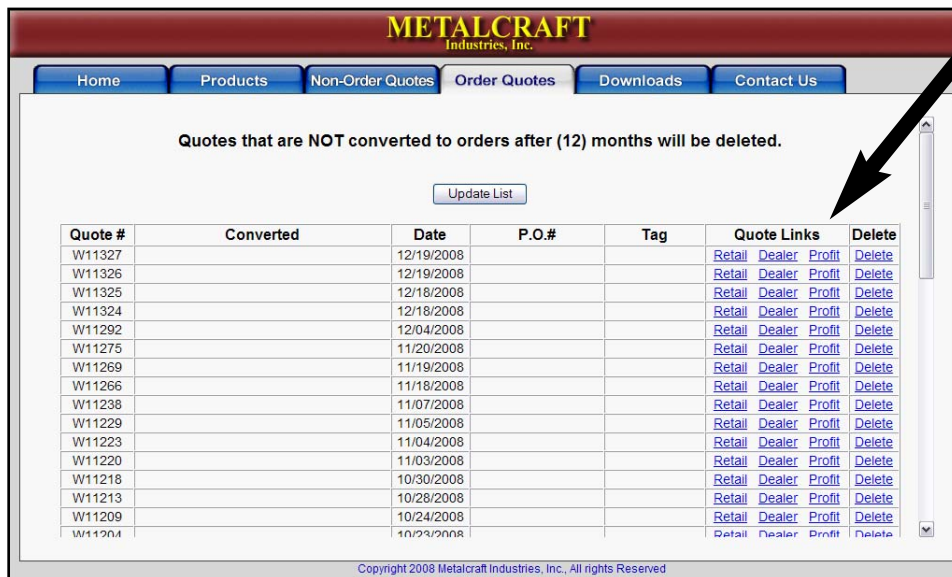
**METALCRAFT**  
Industries, Inc.

Non-Order Quotes   Order Quotes   Downloads

Start New Order Quote  
Edit Current Quote In Process  
**Manage Past Quotes**  
Price List  
Account Information  
Quote Generator Features  
Logout

This program will ask all the questions needed to complete your order.

The List Looks Like This



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Quotes that are NOT converted to orders after (12) months will be deleted.

Update List

Quote #	Converted	Date	P.O.#	Tag	Quote Links	Delete
W11327		12/19/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11326		12/19/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11325		12/18/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11324		12/18/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11292		12/04/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11275		11/20/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11269		11/19/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11266		11/18/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11238		11/07/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11229		11/05/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11223		11/04/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11220		11/03/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11218		10/30/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11213		10/28/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11209		10/24/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>
W11204		10/23/2008			<a href="#">Retail</a> <a href="#">Dealer</a> <a href="#">Profit</a>	<a href="#">Delete</a>

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- Print Retail & Dealer Quotes
- Get Your Profit Information
- Delete Unconverted Quotes
- Convert Quote By Choosing The Dealer Link

Dealer Link

Fill In Information & Click  
"Save & Continue"



Enter or Update Information As Needed

Enter P.O.#:

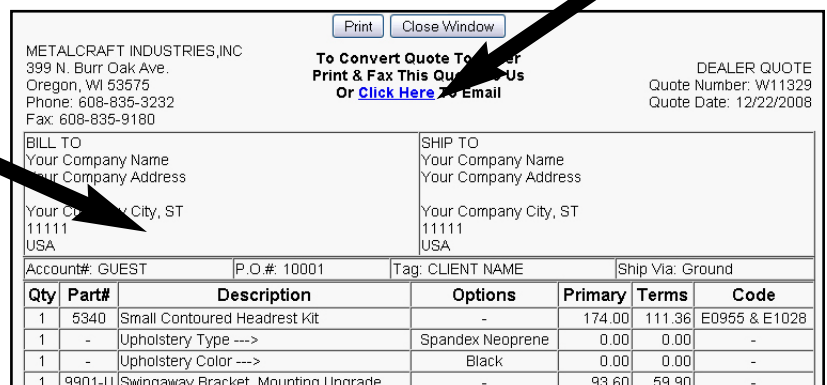
Enter Tag For:

Select Shipping Method:

Additional Information:

Save & Continue   Skip For Now

To Convert Click Here  
And Follow Instructions



Print   Close Window

**To Convert Quote To Order**  
Print & Fax This Quote To Us  
Or [Click Here](#) To Email

DEALER QUOTE  
Quote Number: W11329  
Quote Date: 12/22/2008

METALCRAFT INDUSTRIES, INC.  
399 N. Burr Oak Ave.  
Oregon, WI 53575  
Phone: 608-835-3232  
Fax: 608-835-9180

BILL TO  
Your Company Name  
Your Company Address  
Your Company City, ST  
11111  
USA

SHIP TO  
Your Company Name  
Your Company Address  
Your Company City, ST  
11111  
USA

Qty	Part#	Description	Options	Primary	Terms	Code
1	5340	Small Contoured Headrest Kit	-	174.00	111.36	E0955 & E1028
1	-	Upholstery Type --->	Spandex Neoprene	0.00	0.00	-
1	-	Upholstery Color --->	Black	0.00	0.00	-
1	9901-U	Swingaway Bracket, Mounting Upgrade	-	93.60	59.90	-

Account#: GUEST   P.O.#: 10001   Tag: CLIENT NAME   Ship Via: Ground